

# Open Source Matters, Inc

## PROFIT AND LOSS

January 7, 2017 - June 30, 2018

	TOTAL
Income	
4010 Individual Donors	648.41
4020 Corporate Contributions	261.94
4021 Event Sponsorship	85,763.94
4022 Non-event Sponsorship	
Community Sponsorships	4,415.21
Other Non-Event Sponsorship	75,500.00
<b>Total 4022 Non-event Sponsorship</b>	<b>79,915.21</b>
5410 Books & Royalties	6,277.66
5415 Non-Inventory Sales	355.57
5450 Advertising Income	55,104.50
5460 Affiliate Rev from Other Entities	331.93
5461 Cloud Access Affiliate Rev	168,190.98
5462 Siteground Affiliate Rev	77,100.00
5490 Other Income	50,469.02
5492 Examinations	55.00
<b>Total 5490 Other Income</b>	<b>50,524.02</b>
<b>Total Income</b>	<b>\$524,474.16</b>
GROSS PROFIT	<b>\$524,474.16</b>
Expenses	
6085-01 Office/General Administrative Expenses	1,629.35
7020 Charitable Contributions	205.99
7500 Legal & Professional Fees	
7520 Accounting	20,550.00
7530 Legal	39,144.48
7540 Prof Fees - Other	3,266.53
<b>Total 7500 Legal &amp; Professional Fees</b>	<b>62,961.01</b>
8110 Supplies & Materials	499.07
8140 Shipping, Freight & Delivery	14,549.74
8150 Mailing Services	1,385.61
8170 Printing & Copying	3,538.85
8310 Travel	202,717.18
8320 Conferences, conventions, meetings	227,744.46
8330 Events	31,517.09
8505 Bank Charges	4,331.79
8506 PayPal Fees for Deposits	339.29
8507 PayPal Fees for Payments	490.95
8520 Insurance	3,540.00
8530 Dues & Subscriptions	195.00
8560 Outside Computer Services	39,806.12
8570 Advertising Expense	8,148.20
8590 Other Expense	1,080.36

	TOTAL
8630 Taxes & Licenses	741.25
8660 Penalties and Interest	100.00
8670 Licenses & Application Fees	158.24
Ask Client	-94.10
<b>Total Expenses</b>	<b>\$605,585.45</b>
<b>NET OPERATING INCOME</b>	<b>\$ -81,111.29</b>
Other Income	
5310 Interest Earned	998.44
<b>Total Other Income</b>	<b>\$998.44</b>
Other Expenses	
8270 Depreciation	21,532.00
<b>Total Other Expenses</b>	<b>\$21,532.00</b>
<b>NET OTHER INCOME</b>	<b>\$ -20,533.56</b>
<b>NET INCOME</b>	<b>\$ -101,644.85</b>